



# Frad 风险减量服务

Frad Risk Management Co., LTD  
Risk Mitigation Services



# INTRODUCTION 公司简介

Frad风险管理是全球领先的企业风险管理和理赔咨询服务专家，总部位于香港，在深圳设立运营中心；在上海、天津、大连等城市设有办事处；业务范围涵盖企业风险管理、保险理赔咨询服务等，公司拥有多语言、复合背景的专业风险管理工程师团队，合作机构遍布全世界，服务全球客户。

作为中国风险管理与理赔咨询行业的头部企业，Frad风险管理最早涉足风险管理和涉外理赔咨询服务领域，建立了完善的业务体系，始终坚持专业、开放、创新的发展理念，沿客户的需求顺势而为，致力于为全球客户提供全方位、高质量的风险管理和理赔咨询解决方案。

Frad Risk Management is a global leading enterprise risk management and insurance claims consulting services expert. Based on our headquarter in Hong Kong, we set up operation center in Shenzhen and offices in Shanghai, Tianjin, Dalian and other cities. Our business scope covers enterprise risk management, insurance claims consulting services, etc. Our expert team is formed by professional risk management engineers with multi-language and composite backgrounds, together with our global agencies to serve our clients across the entire world.

As a leading company in China's risk management and claims consulting industry, we are one step ahead of others in risk management and foreign claims consulting services. Over the years, we have built up our own comprehensive business network by adhering to the development concepts of professionalism, openness and innovation. Following our client's need, we are committed to providing comprehensive high-quality risk management and claims consulting solutions to our global clients.

## 业务体系

## OUR SERVICES

Frad风险管理的专业风险管理工程师团队为您提供企业风险减量服务。我们的业务体系包括：

Frad's team of professional risk management engineers offers enterprise risk mitigation services tailored to your needs. Our business solution encompasses the following:



现场风勘

On-site Survey

结合企业特点，派遣相应领域的风险专家深入现场进行实地勘察，对生产设施、操作流程以及可能存在的潜在风险因素进行全面排查。

We consider the characteristics of your business, then dispatch risk experts in the corresponding fields to conduct an in-depth on-site survey to identify all potential risks existing in your business facility, operation process, etc.



风险评估

Risk Evaluation

综合现场风勘记录以及进一步的桌面研究，对被保险人的风险状况进行全面、系统、深入的分析，对风险点进行量化和评估，形成专属风险报告和风险热点地图。

By Integrating survey findings and desktop research, we conduct a comprehensive systematic and in-depth analysis of insured's risk profile to evaluate and assess the risks, then culminating in the creation of a tailored risk report and risk hotspots map.



风险防控

Risk Control and Mitigation

综合分析结果、客观条件以及保险覆盖情况，制定科学、有效、可落地的风控措施，提供全面的风险保障解决方案，实现“事故减量+损失减量”。

Based on the analysis, as well as the specific conditions and insurance coverage, we can set up logical, effective and implementable risk control measures and provide comprehensive risk solutions to reduce the frequency of accidents and minimize potential losses in the same time.



### 防灾预警 Disaster Prevention and Early Warning

提供定制化的自然灾害预警服务以及灾前防护指导方案。必要时派遣驻当地办事处工作人员以及启用当地资源网络前往现场辅助风险管理工程师的工作，确保在面临自然灾害时能够迅速、有效地采取措施，最大限度减少灾害对生产和财产造成的影响。

We can provide customized natural disaster early warning service and pre-disaster protection guidance to your business. Our local employees and resource network can also be rapidly mobilized to support, ensuring us to take action swiftly and efficiently when facing natural disaster and minimize the impact of disaster on production and property of your business.



### 技术咨询 Technical Consultant

为被保险人日常风险及相关保险疑问提供技术支持和指导。

We can provide technical support and guidance for our clients' day-to-day risk management and insurance-related inquiries.



### 理赔支持 Claims Support

提供事故发生后的查勘、定责、定损等保险理赔全流程支持。

We are equipped to manage the entire insurance claims process, including but not limited to, surveys, liability assessment, and loss determination.



## APPLICATION SCENARIOS 应用场景

我们的风险减量服务应用场景广泛，全方面、多角度覆盖保险工作全流程。

Our risk mitigation service has a wide range of application scenarios, covering the entire insurance workflow from all aspects and angles.

01

### 承保前 Pre-underwriting

精准评估企业风险，为承保决策提供可靠技术意见

Accurately assessing business risks and providing reliable technical support when making underwriting decisions.

展现专业技术能力，助力保险人展业

Use our technical expertise to support insurers in expanding their business.

加强保险方案的实用性和风险覆盖完整性，提升被保险人客户满意度

Enhance the practicality of insurance solutions and the comprehensiveness of risk coverage to increase customer satisfaction.

02

### 承保中 During Underwriting

落实企业防灾、减灾、降损，实现保险双方共赢

Help your business in disaster prevention, accident mitigation and loss reduction, achieving win-win situation for both insurer and insured.

实现保险过程中的动态风险监控，及时捕捉每个风险敞口与漏洞

Enable dynamic risk monitoring throughout the insurance duration, promptly identifying every risk exposure and vulnerability.

开展对被保险人的保险、风控培训

Set up training courses about insurance and risk control for the insured.

03

### 出险后 During Claim

提供出险后保险理赔全流程支持

Provide insurance claim support during the whole claim process.

赋能保险人的海外干预能力，解决追偿、残值处理等传统疑难问题

Empower insurers with overseas intervention capabilities to address traditional challenges such as recovery and salvage disposal.

## 核心优势 KEY ADVANTAGES

我们拥有多语言、复合背景的专业风险管理工程师团队，合作机构遍布全世界，服务全球客户。

Our team consists of professional risk engineers with multilingual proficiency and interdisciplinary expertise. We cultivate a global partner resources network, enabling us to serve our international clientele.



### 全球资源网络 Global Resource Network

Frad风险管理在全球绝大多数国家均有服务能力。资源网络覆盖超过150个国家，可以实现本地风勘、损失查勘、残值处理等服务的快速响应，当地的人员执行Frad风险管理统一的工作标准。

Frad possesses service capabilities in the vast majority of countries around the world, with a resource network spanning over 150 countries, achieving rapid-response services such as local risk surveys, loss assessments, and salvage handling, with local personnel adhering to Frad's unified working standards.



### 多语言团队 Multilingual Teams

Frad风险管理业务团队可以汉语、英语、西班牙语、法语、葡萄牙语、俄语、阿拉伯语、日语、韩语、印地语、泰语、缅甸语、越南语等为工作语言，“专业+语言”的优势为您的涉外业务保驾护航，实现“沟通零障碍”。

Frad team operates in a variety of languages, including Chinese, English, Spanish, French, Portuguese, Russian, Arabic, Japanese, Korean, Hindi, Thai, Burmese, and Vietnamese. The combination of professional expertise and multilingual capabilities ensures seamless communication.



### 庞大数据积累 Extensive Data Accumulation

Frad风险管理拥有丰富的全球风险案例和经验数据，海量的数据分析使我们能够准确把握不同行业的风险特点并提供针对性的解决方案。

Frad has accumulated extensive global risk case and data. Our comprehensive data analysis enables us to accurately grasp the risk characteristics of different industries and provide targeted solutions.



### 大型项目服务经验 Experience in Large-Scale Project Services

Frad风险管理与国内外众多大型保险公司、风险管理机构、各行业领军企业以及行业协会保持良好合作关系并为其提供服务，积累了丰富的项目服务经验。

Frad maintains strong partnerships with numerous large domestic and international insurance companies, risk management institutions, leading enterprises across various industries, and industry associations and serves for them. Through these collaborations, we have gained substantial experience in managing large-scale projects.



### 自有研究中心 Our Own Research Center

Frad风险管理在行业内率先设立自己的研究中心，形成“Frad智库”，在技术层面为项目执行保驾护航，同时努力不断实现技术上的突破与创新，并在行业内推行技术共享。

As a pioneer in the industry, Frad established its own research center to create the "Frad Think Tank." This think tank ensures technical excellence in project execution, while continuously striving for technological breakthroughs and innovation, and promoting the sharing of technology within the industry.

## 联系我们 CONTACT US

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